



SELECT SAMPLES ePB REPORTS

ePB Premium
ePB Light

WWW.CSTOREUNIVERSE.COM



1-800-653-3345

www.success-systems.com





ePB Reports

This booklet displays a few samples of ePB's more popular reports. *ePB Premium* and *ePB Light** generates reports designed to provide store owners and store managers clear information about their price book related operations. All ePB's reports are available on the web by logging in ePB's secure server: www.cstoreuniverse.com with your assigned username and password.

In general, all reports when applicable are available in the following formats:

- ▶ User defined date range
- ▶ Classic text format
- ▶ On screen viewing
- ▶ PDF savable files
- ▶ Compatible format for all Microsoft Windows printers

For further information about specific reports or any other Success Systems products, please contact your sales representative at:

1-800-653-3345

Reports Menu



ePB's Reports

ePB offers four categories of standard reports in the Reports Menu located on ePB's main tool bar. This menu provides a number of options for analyzing sales and controlling stores' price book over a specified time range.



- ▶ *Employee reports:* Presents current list of active and inactive employees and a detail list of employee login activity information
- ▶ *Fuel sales reports:* Displays fuel sales by user specified date.
- ▶ *Inside sales reports:* Presents in-store sales by user specified date
- ▶ *SKU reports:* Displays price book and store performance information.

EMPLOYEE REPORTS

Employee Activity

Displays a list of all activities registered under your stores' usernames/passwords.

This is a great auditing tool for store owners who can check all successful and failed logins, as well as other activities perform by employee activity on ePB's website.

Employee Activity	
Activity Description	Date
SCOTT SOTTILE	
Login, Good	1/16/2008 8:33:40AM
Form Load	1/16/2008 8:33:40AM
Form Load	1/16/2008 8:33:40AM
Login, Good	1/16/2008 8:33:40AM
Login, Good	1/16/2008 12:18:16PM
Form Load	1/16/2008 12:18:16PM
Form Load	1/16/2008 12:18:16PM
Login, Good	1/16/2008 12:18:16PM
Login, Good	1/16/2008 12:49:27PM
Form Load	1/16/2008 12:49:27PM
Form Load	1/16/2008 12:49:27PM
Login, Good	1/16/2008 12:49:27PM
Form Load	1/16/2008 12:49:37PM
Login, Good	1/16/2008 1:58:45PM
Form Load	1/16/2008 1:58:45PM
Form Load	1/16/2008 1:58:45PM
Login, Good	1/16/2008 1:58:45PM
Form Load	1/16/2008 1:58:51PM
Login, Good	1/16/2008 2:01:18PM
Form Load	1/16/2008 2:01:18PM
Form Load	1/16/2008 2:01:18PM
Login, Good	1/16/2008 2:01:18PM
Form Load	1/16/2008 2:01:18PM
Error	1/16/2008 2:06:03PM
Error	1/16/2008 2:06:03PM
Login, Good	1/16/2008 10:13:31PM
Form Load	1/16/2008 10:13:31PM
Form Load	1/16/2008 10:13:31PM
Login, Good	1/16/2008 10:13:31PM
Form Load	1/16/2008 10:13:38PM
Login, Good	1/16/2008 10:54:06PM
Form Load	1/16/2008 10:54:06PM
Form Load	1/16/2008 10:54:06PM
Login, Good	1/16/2008 10:54:06PM
Form Load	1/16/2008 10:54:06PM

1/17/2008 11:43:36AM Created By: SCOTT SOTTILE Page 1 of 1

Active Employees			
No Filters Applied			
Name	Store	Security Level	Last Access
793sd 793sd	793	1	1/17/2008 11:28:51AM
Jeremy Dyer	793	1	
Sue Holbrock	793	1	
Larry Schaffer	793	1	
SCOTT SOTTILE	793	1	1/17/2008 6:08:23PM

Active Employees

Shows a list of current active employees per store, last time logged in and their security access level.

SKU REPORTS

SKU Top Ten

Shows the top ten profit margin items at the store .

Store owners can identify and promote those item to enhance their store sales.

SKU Top 20 Margin Listing									
SKU	Description	Modifier	Quantity	Price	Cost	Margin \$	Margin %	Markup %	
0-01200-00075-0	Brk Ice Tea	000	1	\$2.00	\$1.00	\$1.00	50%	100%	
0-04000-00029-1	M & HS MILK CHOCOLATE 2.87OZ	000	1	\$2.00	\$1.00	\$1.00	50%	100%	
0-01230-03028-0	CAMEL TURKISH ROYAL CARTON	000	1	\$4.75	\$3.09	\$1.66	35%	54%	
0-00000-00023-7	22-BUG/COBRA	0	1	\$1.49	\$1.00	\$0.49	33%	49%	
7-79372-48010-9	IMGOODPISTACHIO	000	1	\$1.31	\$1.00	\$0.31	24%	31%	

SKU Bottom Ten

Displays a list of the 10 items with the lowest profit margin at the store.

This is a great performance tool for store owners who want to identify and control lowest store profit generators.

SKU Bottom 20 Margin Listing									
SKU	Description	Modifier	Quantity	Price	Cost	Margin \$	Margin %	Markup %	
7-79372-48010-9	IMGOODPISTACHIO	000	1	\$1.31	\$1.00	\$0.31	24%	31%	
0-00000-00023-7	22-BUG/COBRA	0	1	\$1.49	\$1.00	\$0.49	33%	49%	
0-01230-03028-0	CAMEL TURKISH ROYAL CARTON	000	1	\$4.75	\$3.09	\$1.66	35%	54%	
0-01200-00075-0	Brk Ice Tea	000	1	\$2.00	\$1.00	\$1.00	50%	100%	
0-04000-00029-1	M & HS MILK CHOCOLATE 2.87OZ	000	1	\$2.00	\$1.00	\$1.00	50%	100%	

Price & Margin List

Displays a list of all the stores' items registered in your price book. The report includes : UPC, description, modifier number, retail price, margin [\$], cost [\$], margin [%] and mark up [%]

The report is sorted by department.

SKU Price and Margin Listing									
IL									
SKU	Description	Modifier	Quantity	Price	Cost	Margin \$	Margin %	Markup %	
AUTO									
0-72372-17940-0	07237217940	000	1	\$2.89					
0-80893-01014-0	1187 BULBS	000	1	\$1.39					
0-70612-10040-5	ARROR-ALL PROTECTANT 4 OZ	000	1	\$2.89					
0-80893-01079-9	AUTO BULB 2057 L.D.	000	1	\$1.39					
0-80893-01075-1	AUTO FUSE GLASS JAPAN L.D.	000	1	\$1.39					
0-80893-01215-1	AUTO WEDGE BULB 3057 L.D.	000	1	\$3.49					
0-46087-00001-4	BARB LEAK S.	000	1	\$1.99					
0-34146-02601-3	CARDINAL ANTIFREEZE	000	1	\$10.59					
0-43685-40572-2	CHAMPION BRAKE FLUID	000	1	\$2.49					
0-43685-42752-6	CHAMPION INJECTCLEAN	000	1	\$2.49					
0-43685-42752-5	CHAMPION OCTANE TRTMENT 12 OZ	000	1	\$2.49					
0-43685-41822-7	CHAMPION POWSTERFLU	000	1	\$1.79					
0-71153-65347-4	FUEL INJ CLN	000	1	\$2.59					
0-71948-07518-4	GUM OUT CARB & INJCT CLEANER	000	1	\$3.00					
0-71948-07450-7	GUMOUT CARB CLEAN SPY-CSE13Z	000	1	\$3.49					
0-73905-28202-4	ISO HEET VALUE NOT AVAILABLE 13OZ	000	1	\$2.29					
0-39101-06762-9	JOHNSONS	000	1	\$2.99					
0-21038-89930-5	LAWN BOY 2 CYCLE OIL 8 OZ	000	1	\$3.69					
0-80893-01072-0	LIL AUTO AMER ASST FUSES LA072	000	1	\$1.39					
0-80893-01037-9	LR Auto Super Glue 14037	000	1	\$1.69					
0-71611-93619-4	PENNZOIL 10W30	000	1	\$3.99					
0-71611-93653-8	PENNZOIL 10W40	000	1	\$3.99					
0-71611-93609-5	PENNZOIL 5W30	000	1	\$4.09					
0-34146-00402-8	PRO FORCE	000	1	\$1.99					
0-34146-00401-1	PRO FORCE 10-30	000	1	\$1.99					
0-34146-00400-4	PRO FORCE 5W30 QT	000	1	\$1.99					

SALES REPORTS

ePB™ lets users monitor in-store(s) sales by shift or day over a user specified time range. ePB offers sales report by *department, group, SKU, store or price book*.



Sales By Department (Grouped By Store)			
793			
Filters Applied: BeginDate=12/22/08, EndDate=1/18/2009, Store=793, Period=Shift			
	Quantity Sold	Dollars Sold	Number of Customers
AUTO	27	\$80.95	21
BEER	781	\$2,404.14	581
CANDY	890	\$628.73	401
CG PAK	1,482	\$5,839.98	1,241
CGARS	1,134	\$638.66	813
CSD	928	\$1,270.92	703
DARY	131	\$399.19	120
ENGERY	196	\$415.44	160
FOUNTAIN	201	\$198.59	173
FROZEN	36	\$46.34	25
FUEL	1,074	\$14,790.57	1,872
FUEL DEPOSIT	0	\$0.00	0
GARB STICK	64	\$365.00	63
HBCOTHR	87	\$142.34	87
HOT DRINK	244	\$205.16	230
ICE	28	\$33.32	27
INSTANT	2,722	\$4,989.00	1,814
JUICE/TEA	265	\$365.55	199
LAND	24	\$60.56	19
LIG	298	\$1,000.52	296
LOTTO	588	\$2,244.00	521
NEWSPAPERS	203	\$129.25	199
OP BEER	1	\$2.29	3
OP BEV	89	\$211.00	80

1/16/2009 10:14:17AM Created By: SCOTT BOT

Sales by Department

This report shows a list of store sales by department. The sales are grouped by store and displayed by user selected date range.

Sales by SKU with P&L

This report displays item sales grouped by price book or store and department. The reports shows: *UPC, description, modifier number, retail price, quantity sold and margin per item*.

Sales By SKU/Modifier w/ P&L (Grouped By Price Book, Department)							
Filters Applied: BeginDate=12/22/08, EndDate=1/17/2009, PriceBook=IL, Store=793, Period=Shift							
IL							
SKU	Description	Mod Num	Selling Price	Quantity Sold	Dollars Sold	Margin Per	Margin Sum
AUTO							
0-72372-17940-0	072372179400	000	2.89	1	2.89		
0-34146-02801-3	CARDINAL ANTIFREEZE	000	9.59	2	19.18		
0-43685-40572-2	CHAMPION BRAKE FLUID	000	2.49	2	4.98		
0-43685-41822-7	CHAMPION POWSTEERFLU	000	1.79	2	3.58		
0-29101-06762-9	JOHNSONS	000	2.99	1	2.99		
0-71811-83619-4	PENNZOL 10W30	000	3.99	5	19.95		
0-71811-90853-8	PENNZOL 10W40	000	3.99	2	7.98		
0-34146-00402-8	PRO FORCE	000	1.99	2	3.98		
0-34146-00401-1	PRO FORCE 10-30	000	1.99	2	3.98		
0-34146-00400-4	PRO FORCE 5W30	QT	1.99	5	9.95		
0-34146-00700-6	PRO FORCE 5W20	000	1.89	2	3.78		
0-34146-01302-0	PROFORCE DECK ATF	000	2.09	2	4.18		
0-71153-00131-2	STR GAS TREATMENT	000	2.29	1	2.29		
0-43685-40867-9	TIRE INFLATER	000	2.89	2	5.36		
				Department Total	31	\$5.09	
BEER							
0-18200-10985-0	SACARDI SILVER STRAWBERRY 720Z	000	5.99	1	5.99		
0-22100-00230-2	BIG BEAR VALUE NOT AVAILABLE 400Z	000	1.79	2	3.58		
0-18200-00853-7	BLT/BN/12ozBR	000	4.99	13	64.87		
0-71990-00511-6	Blue Moon Be-GR 12Oz	000	7.59	1	7.59		
0-18200-00469-7	BU 24C	000	1.39	32	44.48		
0-18200-00818-4	BUCHE	000	4.19	1	4.19		
0-18200-11047-4	Bud 12PK 12ozcan	000	8.59	3	25.77		
0-18200-11047-4	Bud 12PK 12ozcan	000	9.19	14	128.66		

FUEL REPORTS

ePB™ let users monitor fuel sales by shift or day over a user specified time range. ePB offers fuel sales report by *grade and method of payment*.



Fuel Sales By Grade And MOP (Grouped By Store)				
Filters Applied: BeginDate=1/1/2008, EndDate=1/28/2008, Store=793, Period=Shift				
793				
	MOP	Dollars Sold	Gallons Sold	Avg Price
MID	CASH	\$1,224.24	\$401.00	\$3.06
	Product Total	\$1,224.24	\$401.00	
PREM	CASH	\$1,092.85	\$348.83	\$3.13
	Product Total	\$1,092.85	\$348.83	
UNLD	CASH	\$30,782.50	\$10,411.65	\$2.96
	CRED	\$20.00	\$6.92	\$2.89
	Product Total	\$30,802.50	\$10,418.57	
	Store Total	\$33,119.59	\$11,168.40	
	Grand Total	\$33,119.59	\$11,168.40	

Fuel Sales by Grade and MOP

This report displays fuel sales by grade and method of payment [MOP]. Users can customize this report selecting store, price book, shift or day and date range.

EDI INVOICES

ePB™ lets users receive electronic invoices from the store(s)' food wholesalers*

Price Book Groups + Search Reporting Sales Admin Tools Help

Price Book Store Zone 1 Pricebook +

Store Store 1 +

You can page, sort, resize and reorder columns.

Vendor Name

Dearborn

Invoice Number	Amount	Invoice Date	Received On	Due On
0000010	\$7261.00	9/18/07	10/8/07	
0000010	\$1322.00	9/18/07	10/8/07	
0000008	\$6213.00	9/14/07	10/8/07	
0000008	\$1500.00	9/14/07	10/8/07	
0000016	\$5.00	9/14/07	10/8/07	
0000006	\$8312.00	9/11/07	10/8/07	
0000006	\$2140.00	9/11/07	10/8/07	
0000013	\$1.00	9/11/07	10/8/07	
0000016	\$80.00	9/11/07	10/8/07	
0000004	\$4134.00	9/7/07	10/8/07	
0000004	\$1460.00	9/7/07	10/8/07	
0000015	\$55.00	9/7/07	10/8/07	
0000002	\$2485.00	9/5/07	10/8/07	
0000002	\$12561.00	9/5/07	10/8/07	
0000000	\$4560.00	8/31/07	10/8/07	
0000000	\$898.00	8/31/07	10/8/07	
0000097	\$21260.00	8/28/07	10/8/07	
0000097	\$3414.00	8/28/07	10/8/07	
0000093	\$8916.00	8/21/07	10/8/07	
0000093	\$1498.00	8/21/07	10/8/07	
0000012	\$30.00	8/20/07	10/8/07	

Open Invoices

Displays a list of all open invoices sorted by food wholesalers. This reports show *invoice number, total amount [\$], invoice date, receiving date and due date.*

Detail Invoice

Displays detail invoice information such as *UPC, item description, cost, retail price, quantity, item total cost, package size.*

This information is available by clicking on the plus sign (+) located next to each invoice number.

Dearborn

Invoice Number	Amount	Invoice Date	Received On	Due On		
0000010	\$7261.00	9/18/07	10/8/07			
0000010	\$1322.00	9/18/07	10/8/07			
UPCCode	Description	Cost	Retail Price	Quantity	Line Total	Package Size
028000218218	LAFFY TAFFY ROPE CHERRY	3.92	0.25	1	3.92	24
028000218126	LAFFY TAFFY ROPE GRAPE	3.92	0.25	1	3.92	24
028000312824	LAFFY TAFFY ROPE SOUR APL	3.92	0.25	1	3.92	24
028000084004	CHUNKY ORIGINAL	9.45	0.79	1	9.45	24
012547433654	LISTERINE COOL MINT POCKE	14.23	1.79	1	14.23	12
010700000125	DOLLY RANCHER BLISTER PAC	5.33	0.79	1	5.33	12
029000075351	PLANTER MUNCH-N-GO SLTD P	6.41	0.50	1	6.41	18
029000075375	PLANTER MUNCH-N-GO HEAT PN	6.41	0.50	1	6.41	18
029000075382	PLANTER MUNCH-N-GO CASHEWS	12.45	0.99	1	12.45	18
026200006369	DAVID PUMPKIN	8.78	0.59	1	8.78	24
034000002443	ROLO CHEWY CARAMELS	14.50	0.83	1	14.50	36
0262000468723	DAVID S NACHO SUNFLWR SEE	8.34	1.09	1	8.34	12
040000004608	SKITTLES KING SIZE	17.90	1.25	1	17.90	24
026200006161	DAVID SUNFLOWER	8.78	0.59	1	8.78	24
04000001058	SNICKERS ALMOND	10.57	0.83	1	10.57	24
009800000013	TJC TAC BOLD MINT SINGLES	13.69	0.99	1	13.69	24
034000002214	HERSHEY ALMOND KING SIZE	13.54	1.28	1	13.54	18
040000004028	SNICKERS BAR KING SIZE	17.90	1.19	1	17.90	24
040000004318	M&M PLAIN KING SIZE	17.90	1.19	1	17.90	24
072799000080	TOFFIFAY	10.72	0.79	1	10.72	24
022000001719	WRIGLEY 5 STJCK SPEARMINT	6.39	0.30	1	6.39	40
022000001726	WRIGLEY 5 STJCK DOUBLEMIN	6.39	0.30	1	6.39	40
022000001788	WRIGLEY 5 STK WINTERFRSH	6.39	0.30	1	6.39	40
012546300261	DENTYNE ICE SUGARLESS SPR	8.44	1.19	1	8.44	12
012546302937	DENTYNE ICE AVALANCHE MIN	8.44	1.19	1	8.44	12
022000009128	WRIGLEY DOUBLEMINT	8.55	1.19	1	8.55	12
022000000965	WRIGLEY EXTRA PEPPERMINT	8.29	1.19	1	8.29	12
012546660042	STRIDE SPEARMINT GUM	9.31	1.19	1	9.31	12
012546660028	STRIDE WINTER BLUE GUM	9.31	1.19	1	9.31	12

** Call your sales representative and request the latest list of Success Systems EDI partners

REGISTER SYNCHRONIZATION

ePB™ displays all pending changes waiting to be sent to the stores' POS terminal

Pending Changes

Shows a list of all changes that will be sent to the POS terminal. This reports show *item description, short description, quantity, price, modifier, change by, effective change date, transmission status.*

Price book Groups + Search Reporting Sales Admin Tools Help								
<input type="checkbox"/> Show Already Sent								
Items								
You can page, sort, resize and reorder columns.								
Description	Short Desc	Qty	Price	Mod	Chg By	Chg Src	Eff Date	Transmitt
KOOL LTS 100PK	KOOL LTS 100	1	3.77	0	Patty ..	User Entry	8/2/2007 4:41:28...	Not Sent
KOOL NTL LT BXP	KOOL NTL LT	1	3.77	0	Patty ..	User Entry	8/2/2007 4:41:28...	Not Sent
KOOLPK	KOOLPK	1	3.82	0	Patty ..	User Entry	8/2/2007 8:56:09...	Not Sent
KOOL LTS 100PK	KOOL LTS 100	1	3.82	0	Patty ..	User Entry	8/2/2007 8:56:09...	Not Sent
KOOL NTL LT BXP	KOOL NTL LT	1	3.82	0	Patty ..	User Entry	8/2/2007 8:56:09...	Not Sent
32DZ V8 VEG JCE	32DZ V8 VEG	1	0.28	0	Scott ..	User Entry	9/5/2007 11:20:5...	Not Sent

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* Call your sales representative for the detail list of ePB Premium and ePB Light reports

